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COMPLETE CATALOG

OF

General Hardware

MARSHALL=WELLS

HARDWARE CO.

DULUTH

SPOKANE

PORTLAND

WINNIPEG

EDMONTON

WHOLESALE JOBBERS AND DISTRIBUTORS OF

Builders' Hardware

Electrical Supplies

Mechanics' Tools

Shelf and Heavy Hardware

Iron, Steel and Pipe

House Furnishing Goods

Stoves, Furnaces, Boilers

Mining & Railway Supplies

Mill and Logging Supplies

Cutlery, Novelties, Etc.

Sporting and Bicycle Goods

Automobile Supplies

Paints, Varnishes

Paint Brushes, Glass

Saddlery Hardware

Heating, Ventilating, Plumbing and Water Supplies

Manufacturers of  of Harness, Collars,

Saddles, Tents, Blankets, Etc.



LUCKY CURVE FOUNTAIN PENS

SPECIAL POINTS OF EXCELLENCE ON ITS CONSTRUCTION

The Most Valuable Feature Ever Invented for a Fountain Pen is the "Lucky Curve." It has done more toward bringing the Fountain Pen into general use than any other single feature in its construction. It was invented for and is used exclusively in the Parker Pen. This valuable feature alone makes the Parker "Lucky Curve" the most satisfactory and cleanest writing pen you can buy.



THE PEN FOR CLEAN FINGERS

In the common kind of Fountain Pens you will find, if you unscrew the Nozzle from the Barrel, that the Feeder is cut off almost coextensively with the thread end. Unscrew the Parker and you will find the feeder extending for a short distance and in the form of a curve—hence the phrase "Lucky Curve." This curved end is made so that when its face is in position it will just touch against the side of the barrel. This face also has a little slit or mouth which communicates with the main channel of the feeder. Just as soon as the Fountain is inverted, as it is when carried in the pocket, the ink passes down through the ink channel, which is a capillary channel, to the mouth of the feeder, where it is in turn delivered to the side of the barrel and by it carried along to the Reservoir, and the feed channel is quickly emptied. Consequently when the cap is next removed from the Parker Pen, the nozzle is found as Dry and Clean as when the pen was first put in the pocket. In the common and old style pens of other makes, nothing has been made to provide for the bridging of the feed channel or for the draining of the ink in the feed channel after the pen has been returned to the pocket, and which has caused so many blackened fingers and dissatisfaction in using. The feeder, as said before, in the Old Style Pens, is cut off nearly at the end of the screw, and the ink cannot return to the reservoir, because the ink channel is a capillary channel and the laws of capillary attraction are stronger in this case than those of gravity. There is a break in the ink road, with no bridge across, and unless the ink can take a jump across from the end of the feed to the bottom of the reservoir, it will still remain in the channel. If there is much difference in the temperature of the pen before it is returned to the pocket, and after it has been next to the body for a few moments, the air and ink in the barrel become warmer by several degrees, for the temperature of the ordinary room is say 70 degrees, while the temperature of the body is a little more, and consequent interior expansion. There is only one way by which this can be accomplished, and that is by the heat-expanded air pushing up the ink that has filled the feed channel to permit the air under pressure in the barrel to escape. As a result the ink, with which the channel is filled, is pushed up and spilled over the edge of the nozzle under the cap where it may be found by simply removing the cap.



The Spearhead Ink Controller is to a Fountain Pen what a governor is to a steam engine. This is another valuable and necessary feature to any perfect writing fountain pen, and is only found in the Parker Pen. Any writer familiar with the action of an overcharged polished pen will see at a glance the importance of this feature in a self-feeding pen.

Occasionally ink may be forced out of the feed channel faster than is used in writing, either by expansion of air in the reservoir or a sudden jar, or for any reason whatsoever. In the old style fountain pens, and some of the modern makes, no intelligent provision is made to control this surplus ink. Blots, smears and irritation of temper resulted, and Fountain Pens were generally condemned.

In the Parker Spearhead Ink Controller the feeder is provided with a number of little reservoirs on either side of the ink channel which act in perfect harmony with the laws laid down in physics. Each reservoir gathers up the surplus ink and holds it tenaciously until drawn up into the ink channel again by the process of writing.



The Anti-Break Cap is another point of practical superiority of the Parker Pen, showing conclusively the great care and earnest thought given to every feature of construction, however small, to make it what is, a perfect pen.

The outer bore of the cap is enlarged just enough to relieve this part of the cap of all strain, the real strain taking place on the inside, back from the open end, where the walls are made very much thicker than at the open end.

The ordinary cap is so made that the strain takes place at its edge. Any undue strain or pressure at the end, as can readily be seen, will crack the cap.

2806 ————— *Marshall-Wells Hardware Co.* —————
LUCKY CURVE FOUNTAIN PENS

(Full Size Cuts)



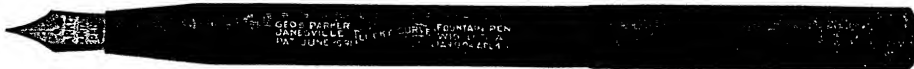
No. 1—Lucky Curve Feed; Small, Plain Barrel, Black or Mottled; Small Pen..... Each \$1.50



No. 3G—Gentlemen's Size; Lucky Curve Feed; Chased Barrel; Straight or Taper Cap, Assorted Patterns..... Each \$2.00
 No. 3L—Lady's Size; Lucky Curve Feed; Chased Barrel; Straight or Taper Cap, Assorted Patterns..... 2.00



No. 18—Lucky Curve Feed; Black, Mottled or Fancy Chased Barrel; "Anti-Break" Caps, and Ink Controller; Screw Joint..... Each \$2.00



No. 20½—Lucky Curve Feed; Fancy Chased Barrel and Caps; may be fitted with Gold Pen in Fine, Medium or Stub Point of any Elasticity.... Each \$2.50



No. 520½—Lucky Curve Feed; Fancy Chased Barrel and Cap; One Colored Crown on Cap..... Each \$2.60
 No. 620½—Lucky Curve Feed; Two Colored Crown on Cap; Otherwise same as Above..... 2.75



No. 23½G—Gentlemen's Size; Lucky Curve Feed; Beautiful Chased Barrel and Cap..... Each \$3.00
 No. 23½L—Lady's Size; Lucky Curve Feed; Beautiful Chased Barrel and Cap..... 3.00



No. 6G—Gentlemen's Size; Lucky Curve Feed; Beautiful Chased Barrel, Mounted with Gold Bands; Assorted Pattern..... Each \$3.00
 No. 6L—Lady's Size; Lucky Curve Feed; Beautiful Chased Barrel, Mounted with Gold Bands; Assorted Pattern..... 3.00



No. 10—Lucky Curve Feed; Corrugated Barrel; prevents Slipping from Fingers..... Each \$3.50



No. 21½—Lucky Curve Feed; Fancy Chased Barrel and Cap; Gold Bands..... Each \$3.50
 No. 521½—Lucky Curve Feed; One Colored Crown on Cap; Otherwise same as Above..... 3.60
 No. 621½—Lucky Curve Feed; Two Colored Crown on Cap; Otherwise same as Above..... 3.75

Above Pens, One in a Box
 Regular Postage 2 Cents; Registered 12 Cents

LUCKY CURVE FOUNTAIN PENS

(Full Size Cuts)



No. 9—Lucky Curve Feed; Plain Barrel, Gold Mounted, Large Ink Reservoir. Each \$4.00



No. 24½—Lucky Curve Feed; Fancy Chased Barrel and Cap. Each \$4.00



No. 42½—Lucky Curve Feed; Fancy Chased Barrel and Cap, Two Gold Bands; Space on Center Band to Engrave Name. Each \$4.50



No. 34—Lucky Curve Feed; Plain Barrel and Cap, with Sterling Silver Scroll and Crown. Each \$4.50
No. 33—Lucky Curve Feed; Gold Scroll and Crown; Otherwise same as Above. 5.50



No. 25—Lucky Curve Feed; Plain Barrel and Cap; Large Ink Fountain. Each \$5.00



No. 14—Lucky Curve Feed; Sterling Silver Filigree, inlaid over Vulcanite; Space on Filigree for Engraving Name. Each \$5.00
No. 16—Lucky Curve Feed; Gold Plated Filigree, Otherwise same as Above. 6.00



No. 45—Lucky Curve Feed; Corrugated Pearl Slab on Barrel; Pearl Crown on Cap; Three Gold Bands. Each \$6.50



No. 28—Lucky Curve Feed; Plain Barrel and Cap; No. 8 Pen; for Professional Use. Each \$7.00



No. 15—Lucky Curve Feed; Tinted Pearl Slabs and Two Gold Bands on Barrel; Cap Covered with Gold Filigree; Space on Filigree for Engraving Name. Each \$7.00

All Above, One Pen in a Box

Regular Postage 2 Cents; Registered 12 Cents

2810 ————— *Marshall-Wells Hardware Co.* —————
LUCKY CURVE FOUNTAIN PENS

(Full Size Cuts)



No. 31—Lucky Curve Feed; Rich Sterling Silver Design on Barrel and Cap; Space on Design for Engraving Name..... Each
 \$7.50



No. 44—Lucky Curve Feed; Beautiful Sterling Silver Designed Covering over Barrel and Cap; Space on Barrel to Engrave Name..... Each
 \$3.00
 No. 43—Lucky Curve Feed; Gold Plated Covering; Otherwise same as Above..... 10.00



No. 41—Lucky Curve Feed; Beautiful Gold Filigree on Barrel and Cap; Space on Filigree for Engraving Name..... Each
 \$8.50



No. 46—Lucky Curve Feed; Corrugated Pearl Slabs and Two Gold Bands on Barrel; Gold Plated Covering on Cap; Space on Cap for Engraving
 Name..... Each
 \$10.00



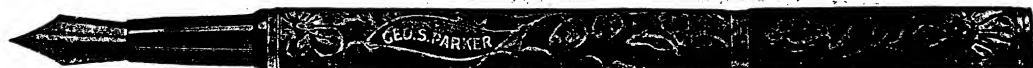
No. 47—Lucky Curve Feed; Beautiful Pearl Slabs and Two Gold Bands on Barrel; Gold Floral Designed Covering over Cap; Space on Cap for
 Engraving Name..... Each
 \$10.00



No. 35—Lucky Curve Feed; Beautiful Hand Engraved Gold Floral Design Entirely Covers Barrel and Cap; Space on Barrel for Engraving Name..... Each
 \$10.00



No. 50—(Emblem) Lucky Curve Feed; Plain Barrel on Cap; Solid Gold Band adorns the Cap; Emblems representing any of the prominent secret
 Societies may be mounted on this Pen..... Each
 \$12.00



No. 40—Lucky Curve Feed; Beautiful Solid Gold Floral Design, in Relief, entirely covers Barrel and Cap; Space left on Barrel for Engraving
 Name; in Handsome Plush or Morocco Box..... Each
 \$20.00

All Above, One Pen in a Box
 Regular Postage 2 Cents; Registered 12 Cents

LUCKY CURVE FOUNTAIN PENS

For Special Points of excellence in the construction of Parker Fountain Pens, see Page 2804

(Full Size Cuts)



RED GIANT

The Largest Fountain Pen ever made for Practical Purposes. In constant use the hand tires more quickly with a small pen than a large one. The Red Giant is fitted with a No. 12 Gold Pen in either Fine, Medium or Coarse Points, which with the large size barrel makes it a most convenient and comfortable pen for continuous writing.

No. 1G—Largest Size; Lucky Curve Feed; Plain Black Rubber Barrel; Length Over-all 8 3/4 inches; No. 12 Pen..... Each \$10.00



SCREW JOINT

A Convenient Size for General Purposes

No. 20—Medium Size; Lucky Curve Feed; Plain Black Rubber Barrel; Length Over-all 6 1/8 inches Each \$2.50
 No. 20C—With Chased Barrel, Otherwise same as No. 20..... 2.50



SCREW JOINT

No. 23—Medium Size; Lucky Curve Feed; Plain Black Rubber Barrel; Length Over-all 6 1/8 inches; No. 3 Pen..... Each \$3.00
 Note—This pen can be furnished with same size Barrel as No. 20, but the Pen is a full size larger.



A Very Neat and Attractive Pen

No. 21—Regular Size; Lucky Curve Feed; Plain Black Rubber Barrel with Two Gold Bands; Length Over-all 6 inches..... Each \$3.50
 No. 21C—With Fancy Chased Barrel, Otherwise same as No. 21..... 3.50



SCREW JOINT

Fitted with a Gold Pen which is an Exact Duplicate of the Steel Falcon

No. 24—Black Rubber Barrel; Lucky Curve Feed; Length Over-all 6 3/8 inches; Gold Falcon Pen..... Each \$4.00
 All Above, One in a Box

Note—Any Parker Fountain Pen can be supplied with either a Fine, Medium, Coarse or Stub Point. They can also be supplied in almost any degree of flexibility so the hand of young or old can be accurately and satisfactorily fitted.

Regular Postage 2 Cents; Registered 12 Cents

Marshall-Wells Hardware Co.

LUCKY CURVE FOUNTAIN PENS

JACK-KNIFE SAFETY

This is a new departure in Fountain Pens. There have been "Safety" Fountain Pens on the market for some time. These, however, were too complicated and awkward with so much mechanism to get out of order.

The Parker "Jack Knife" Safety Pen is free from this trouble. It is simplicity itself. In the end of the regular cap is set a secondary or safety cap, held in place by a screw thread. The Regular Cap is screwed over the Nozzle the proper distance, then by simply giving the little Safety Cap a turn the pen becomes a safety. This is accomplished by the fact that the end of the safety cap comes in contact with the end of

the Nozzle, making an ink tight joint, thus enclosing the pen in an ink tight compartment. When the Regular Cap is unscrewed the turning of the cap allows the pen point to drain out and carry back to the Reservoir all free ink in which the pen may have been immersed.

Made in a variety of sizes suitable for all purposes. They can be carried in a bag upside down or flat, or any other way with entire safety thus making them ideal pens for Ladies. Gentlemen carry them in the Pants Pocket with the Jack Knife, or flat in the Vest Pocket, as most convenient. For this reason they are not so easily lost as the ordinary Fountain Pen which must be carried in the Pocket, point upward.

(Full Size Cuts)



Fits Perfectly in a Small Pocket or Ladies' Purse

No. 20SB—Baby Size; Lucky Curve Feed; Plain Black Rubber Barrel; Length Over-all 3 3/8 in. Each \$2.50



A Serviceable Pen under all conditions

No. 20SR—Regular Size; Lucky Curve Feed; Plain Black Rubber Barrel; Length Over-all 5 inches. Each \$2.50
Can Furnish with Chased Barrel on Special Order



No. 23S—Gentlemen's Pen; Lucky Curve Feed; One Size Larger than No. 20R; Plain Black Rubber Barrel; Length Over all 5 1/2 inches. Each \$3.00



No. 24S—Gentlemen's Pen; Lucky Curve Feed; One Size Larger than No. 23; Plain Black Rubber Barrel; Length Over-all 5 3/4 inches. Each \$4.00



No. 25S—Gentlemen's Pen; Lucky Curve Feed; Largest Size Safety Pen; Plain Black Rubber Barrel; Length Over-all 6 1/8 inches. Each \$5.00



The Gold Bands give this Pen a very rich and artistic finish

No. 20SG—Regular Size; Lucky Curve Feed; With One Gold Band; Plain Black Rubber Barrel; Length Over-all 5 inches. Each \$3.00
No. 220SG—With Two Gold Bands, Otherwise same as No. 20SG. 3.50



Beautifully mounted and fitted with a small ring on cap to suspend by chain; Space on mountings for engraving name

No. 14S—Baby Size; Lucky Curve Feed; With Sterling Silver Filigree Mountings; Same size as No. 20SB; Plain Black Rubber Barrel; Length Over-all including Ring 4 inches. Each \$5.00
No. 16S—With Rolled Gold Filigree Mountings, Otherwise same as No. 14S. 6.00

All Above, One in a Box

Note—Any Parker Fountain Pen can be supplied with either a Fine, Medium, Coarse or Stub Point. They can also be supplied in almost any degree of flexibility so the hand of young or old can be accurately and satisfactorily fitted.

Regular Postage 2 Cents; Registered 12 Cents

— Marshall-Wells Hardware Co. — 2813

LUCKY CURVE FOUNTAIN PENS

SELF-FILLING

Leakage in Pocket Impossible; Anti-Break Cap; 14 Karat Gold Pen; Spear-Head Ink Controller; Friction Joint.
 All Pens Furnished with Fine, Medium, Coarse or Stub Point; Thoroughly Tested and Fitted; Reliable and Simple; Guaranteed to be exactly as represented.



Figure 1



Figure 2

Fig. 1 represents the Self-filling Pen with the side of Barrel cut away, showing how the Mechanism is Locked when Pen is in position to write. The Ink Reservoir is a Soft Rubber Sack. To fill the Reservoir, depress, with the thumb nail, that portion of the Bar which is flush with the surface of the Barrel, then the Sack can be depressed, as shown in Fig. 2. As soon as the pressure is removed from the rubber Sack, it immediately expands and fills. Then, by giving the larger projection a slight pull, backward, it is locked, as shown in Fig. 1. These Pens are particularly attractive, making unnecessary the bother of filling, also lessening the chances of ink spotted clothing and carpets.

(Full Size Cuts)



No. 20SF—Self-Filling; Lucky Curve Feed; Plain Barrel in Black or Mottled Rubber; No. 2 Pen..... Each \$2.50



No. 23SF—Self-Filling; Lucky Curve Feed; Plain Barrel, in Black or Mottled Rubber; No. 3 Pen..... Each \$3.00



No. 24SF—Self-Filling; Lucky Curve Feed; Plain Barrel, in Black or Mottled Rubber; No. 4 Pen..... Each \$4.00



No. 24 1/2 SF—Self-Filling; Lucky Curve Feed; Fancy Chased Barrel and Cap; Cap Crowned with One Color; Any Color desired may be put on cap. . \$4.10
 No. 024 1/2 SF—Self-Filling; Two Colored Crown on Cap; Otherwise same as Above 4.25



No. 25SF—Self-Filling; Lucky Curve Feed; Plain Barrel in Black or Mottled Rubber; No. 4 Pen..... Each \$5.00

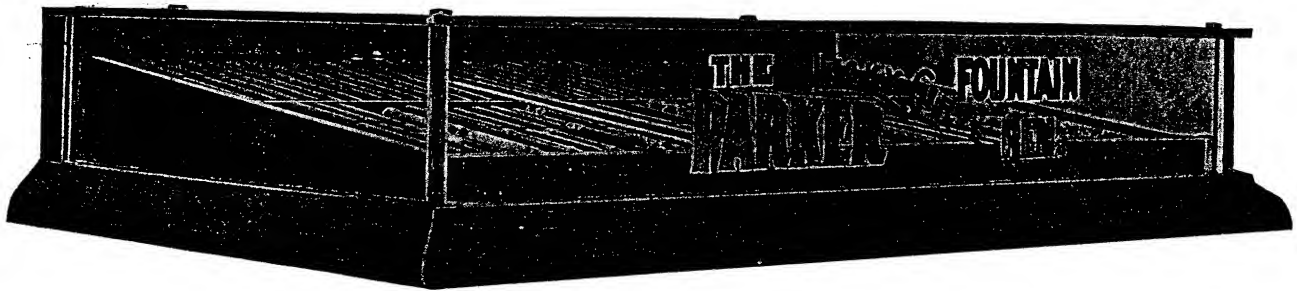
Above Pens, One in a Box

Regular Postage 2 Cents; Registered 12 Cents

Marshall-Wells Hardware Co.

LUCKY CURVE FOUNTAIN PENS

ASSORTMENTS



A Beautiful and Attractive Plate Glass Show Case is given Free of Charge with the following "Lucky Curve" Fountain Pen Assortment. It is a Handsome Case, made of Solid Oak, Highly Polished and High Grade Plate Glass with German Silver Trimmings. Suitable for Show Room or Window Display.

ASSORTMENT CONTAINS

| | | | | | | | | | | | | | |
|------------|---------|------|-------|-------|------|------|-------|-------|-------|-------|-------|-------|-------|
| Nos. | 1 | 3G | 5 | 6G | 9 | 10 | 14 | 15 | 16 | 18 | 20½ | 21½ | 23½ |
| Quantities | 16 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 28 | 27 | 6 | 18 |
| List, Each | \$ 1.50 | 2.00 | 2.50 | 3.00 | 4.00 | 3.50 | 5.00 | 7.00 | 6.00 | 2.00 | 2.50 | 3.50 | 3.00 |
| Total | \$24.00 | 6.00 | 7.50 | 9.00 | 8.00 | 7.00 | 10.00 | 14.00 | 12.00 | 56.00 | 67.50 | 21.00 | 54.00 |
| Nos. | 24½ | 024 | 25 | 28 | 33 | 34 | 35 | 44 | 42½ | 20LC | 23LC | 24LC | 25JK |
| Quantities | 7 | 2 | 4 | 2 | 1 | 1 | 1 | 1 | 5 | 2 | 2 | 1 | 1 |
| List, Each | \$ 4.00 | 4.00 | 5.00 | 7.00 | 5.50 | 4.50 | 10.00 | 8.00 | 4.50 | 2.50 | 3.00 | 4.00 | 5.00 |
| Total | \$28.00 | 8.00 | 20.00 | 14.00 | 5.50 | 4.50 | 10.00 | 8.00 | 22.50 | 5.00 | 6.00 | 4.00 | 5.00 |

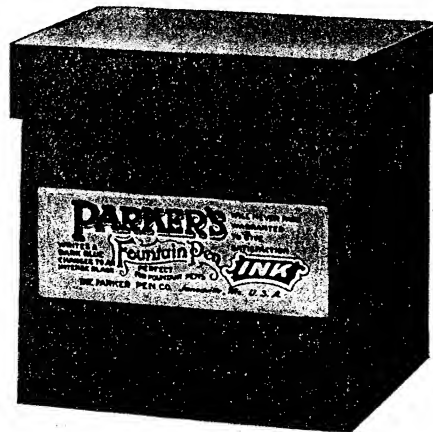
No. 436—(4) Assortment contains 12 Dozen "Lucky Curve" Fountain Pens; Complete with One Plate Glass Show Case. Per Assortment Weight 100 Lbs. per Assortment \$436.50

FOUNTAIN PEN ASSORTMENTS

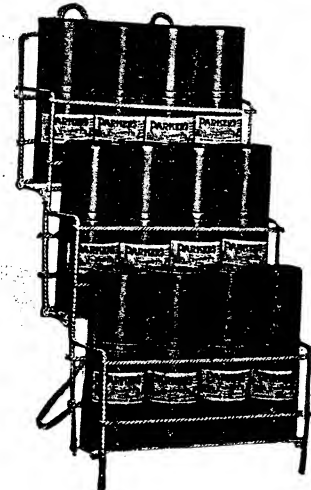
FOUNTAIN PEN INK



No. 61½—Fountain Pen Assortment



No. 1—Fountain Pen Ink



No. 2—Fountain Pen Ink

Display Case of High Grade Glass and Polished Oak, fitted with Two Oak Trays 6½x6½ in.; when Door in Rear is opened, the Trays are drawn backward by a patent Mechanism, thus making the Pens easy of access; when Door is closed the Trays are pushed forward into position, as shown in illustration. Dimensions of Case, Base 12x10¼ in., Height 17 in. For detailed description of each Pen see Preceding pages.

Case Contains Two Dozen Fountain Pens Assorted as Follows:

| | | | | |
|----------|--------|------|-------|-------|
| Nos. | 1 | 18 | 20 | 23½ |
| Quantity | 4 | 4 | 8 | 4 |
| Each | \$1.50 | 2.00 | 2.50 | 3.00 |
| Total | 6.00 | 8.00 | 20.00 | 12.00 |
| Nos. | 6G | 10 | 24 | 25S |
| Quantity | 1 | 1 | 1 | 1 |
| Each | \$3.00 | 3.50 | 4.00 | 5.00 |
| Total | 3.00 | 3.50 | 4.00 | 5.00 |

Assortment No. 61½—Case and Pens, Complete. Per Asst. of 24 Weight 20 Lbs. per Case Complete \$61.50

PARKER

Parker's Fountain Pen Ink is Chemically Pure and Free from all Sediment or Injurious Ingredients. It retains its beautiful shade permanently and causes no chemical deterioration of the Pen or Fountain.

No. 1—Office Size; One Bottle in a Carton. Per Dozen \$2.50

Weight 6½ Lbs. per Dozen

No. 2—Traveler's Size; One Bottle in a Screw Top Wood Box; A Neat Twisted Wire Display Rack with Each Dozen Boxes. Per Dozen \$3.00

Weight 5 Lbs. per Dozen